



# Sumit Woods Limited Annual Review

FY 2021-22

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SUMIT  
ATULYAM  
MATUNGA

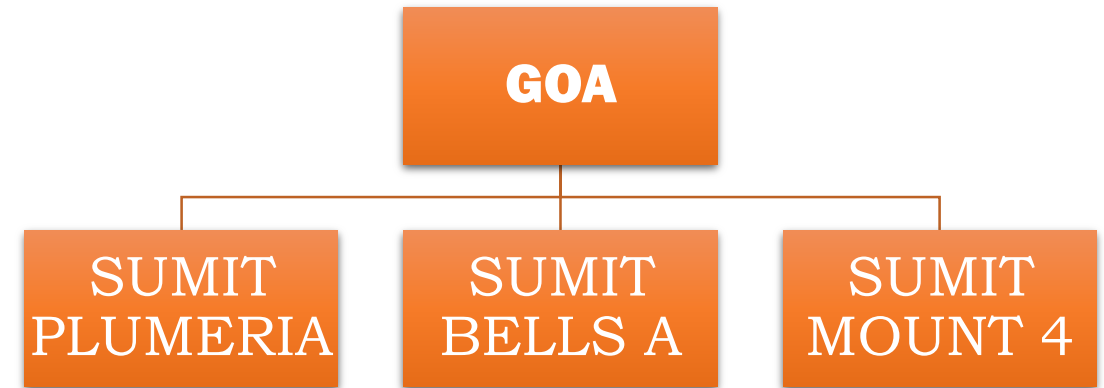
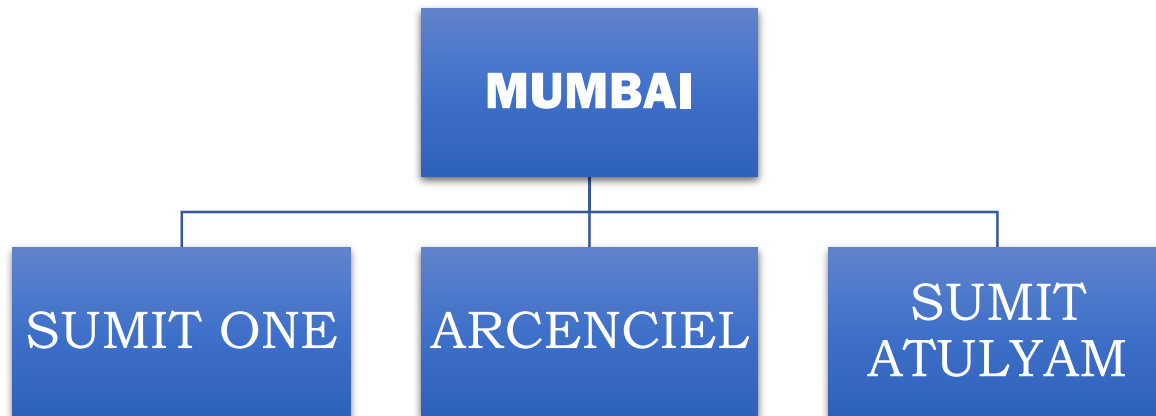


# SUMIT GROUP

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- Constant **100% delivery** rate.
- Successfully completed **60+ projects**.
- **33.74%** increase in revenue on consolidated basis.
- Over **36 lakh square feet** constructed.
- Over **10 lakh square feet** under construction (as of date).
- Employment of **cost and time effective** construction methods.

# ONGOING PROJECTS



# SUMIT WOODS- SUMIT ONE

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- Plot area – **13,637.98 Sq Ft**
- Location : **Ramdas sutarle marg, Borivali West**
- Type: **Commercial & Residential**
- Existing Members – **27.Nos**
- Construction Area (In Sq. Ft.): **78,500**
- Construction Status : **2<sup>nd</sup> Slab completed.**
- **Full C.C. Received**
- Year of commencement: **2021**



## ARCENCIEL

- Plot area – **32,571.864 Sq Ft**
- Location : **Nr.Sarvoday Nagar, MULUND (W).**
- Type: **Residential.**
- Year of Commencement : **2019**
- Construction Area (In Sq. Ft.): **1,50,000**
- Construction Status : **18<sup>th</sup> Slab Completed**
- **Full C.C. Received.**



# SUMIT ATULYAM

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- Plot area – **22,604.4 Sq Ft**
- Location : **Near Shivaji Park, Matunga West**
- Type: **Residential**
- Existing members – **65.Nos**
- Year of Commencement : **2021**
- Construction Area (In Sq. Ft.): **1,74,500**
- Construction Status : **Plinth Completed**
- **Full C.C Received**





# SUMIT ATULYAM

Construction Using Alu-form (Mivan) Technology

# SUMIT PLUMERIA

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- Location : **Daag Vado, Ponda**
- Type: **Residential**
- Year of Commencement : **2019**
- Construction Area (In Sq. Ft.): **45,000**
- Construction Status : **Nearing completion**



# SUMIT BELLS PLOT A

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- Plot Area- **32,830.2 Sq Ft**
- Location- **Nuvem, Goa**
- Type- **Residential**
- Saleable Area- **25,349.22 Sq Ft**
- Construction status- **Construction Started.**



# SUMIT MOUNT IV

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- Location- **Ponda, Goa**
- Construction Area- **13616.46 Sq Ft**
- Type- **Residential**
- Saleable Area- **10,250.773 Sq Ft**
- Construction status- **Nearing completion**

**SUMIT**  
**MOUNTIV**





# RECENTLY COMPLETED PROJECTS

SUMIT MOUNT 5  
SUMIT BELLS PLOT C  
SUMIT GARDEN GROVE

# SUMIT MOUNT V



# SUMIT MOUNT V

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- Location : **Curti, Ponda**
- Type: **Residential**
- Year of Commencement : **2018**
- Construction Area (In Sq. Ft.):  
**15,250**
- Construction Status : **OC Received**



# SUMIT BELLS PLOT C



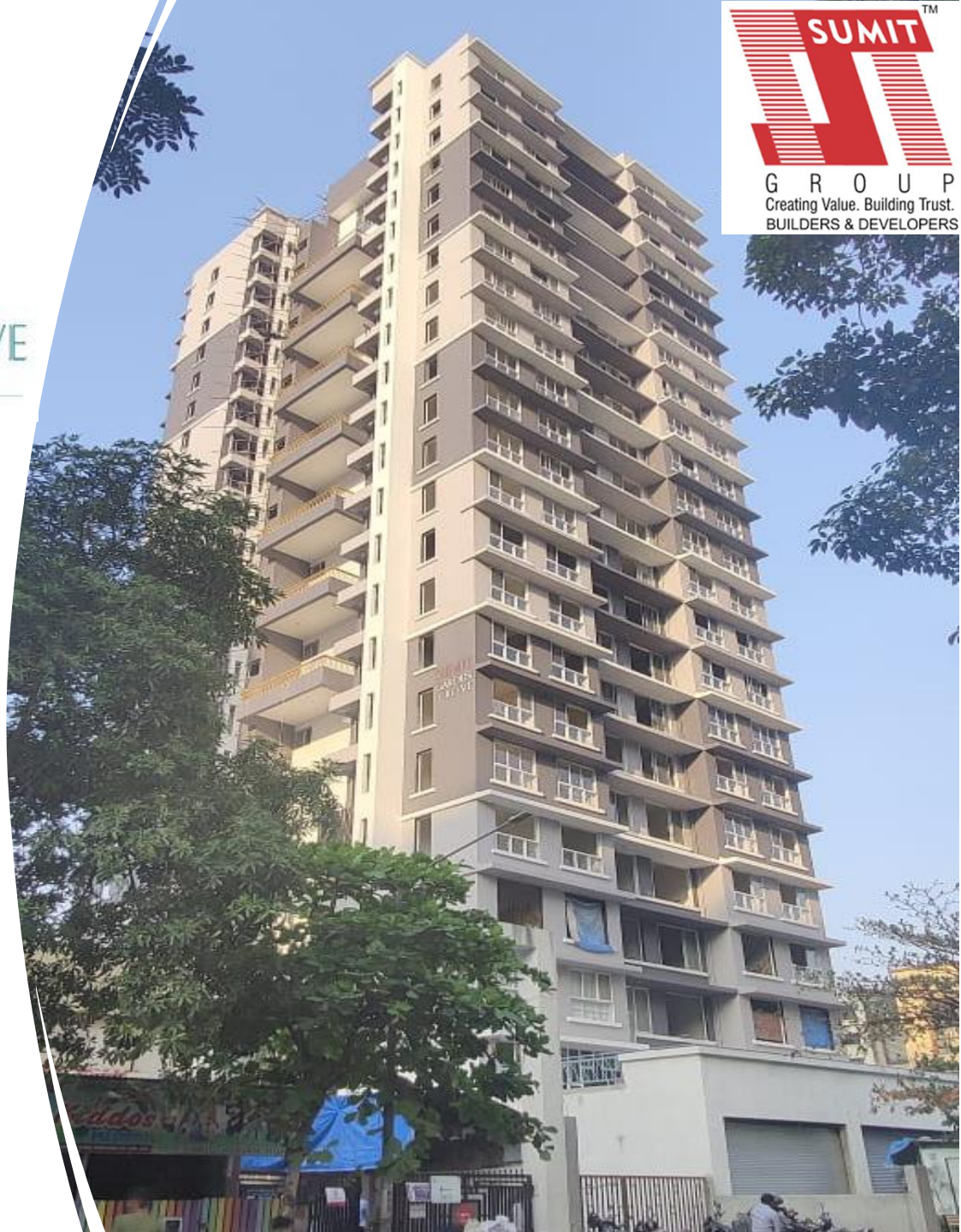
- Location: **Copel bhat, Nuvem, Goa**
- Type: **Residential**
- Construction area: **30,569 Sq Ft**
- Saleable area: **24,575 Sq ft**
- Construction status: **OC Received**



# SUMIT GARDEN GROVE

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- Location: **Chickoowadi ,Borivali west**
- Type: **Residential**
- Construction area: **1,38,811.50 sq ft**
- Saleable area: **57,064 sq ft (65 Flats)**
- Construction status: **OC Received**
- All Units Sold



# UPCOMING PROJECTS

- SUN SUMIT – JEEVAN MANGAL
- SUMIT GURUKRISHNA
- SUN SUMIT – DEEPSHAL
- BROTHERS
- MIRANDA
- VIDYAVIHAR

# SUMIT GURUKRISHNA

- Plot area – **25,553.74 Sq Ft**
- Location : **Vile parle East**
- Type: **Commercial & Residential**
- Existing Members – **63.Nos**
- Commencement : **2022**
- Construction Area(In Sq. Ft.):  
**1,49,000**
- Construction Status – **I.O.D  
Received**



# JEEVAN MANGAL

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- Location : **Borivali West**
- Type: **Commercial & Residential**
- Existing Members – **19.Nos**
- Commencement : **2022**
- Construction Area(In Sq. ft):  
**2,59,412.4**
- Construction Status – **I.O.D Received, CC received**

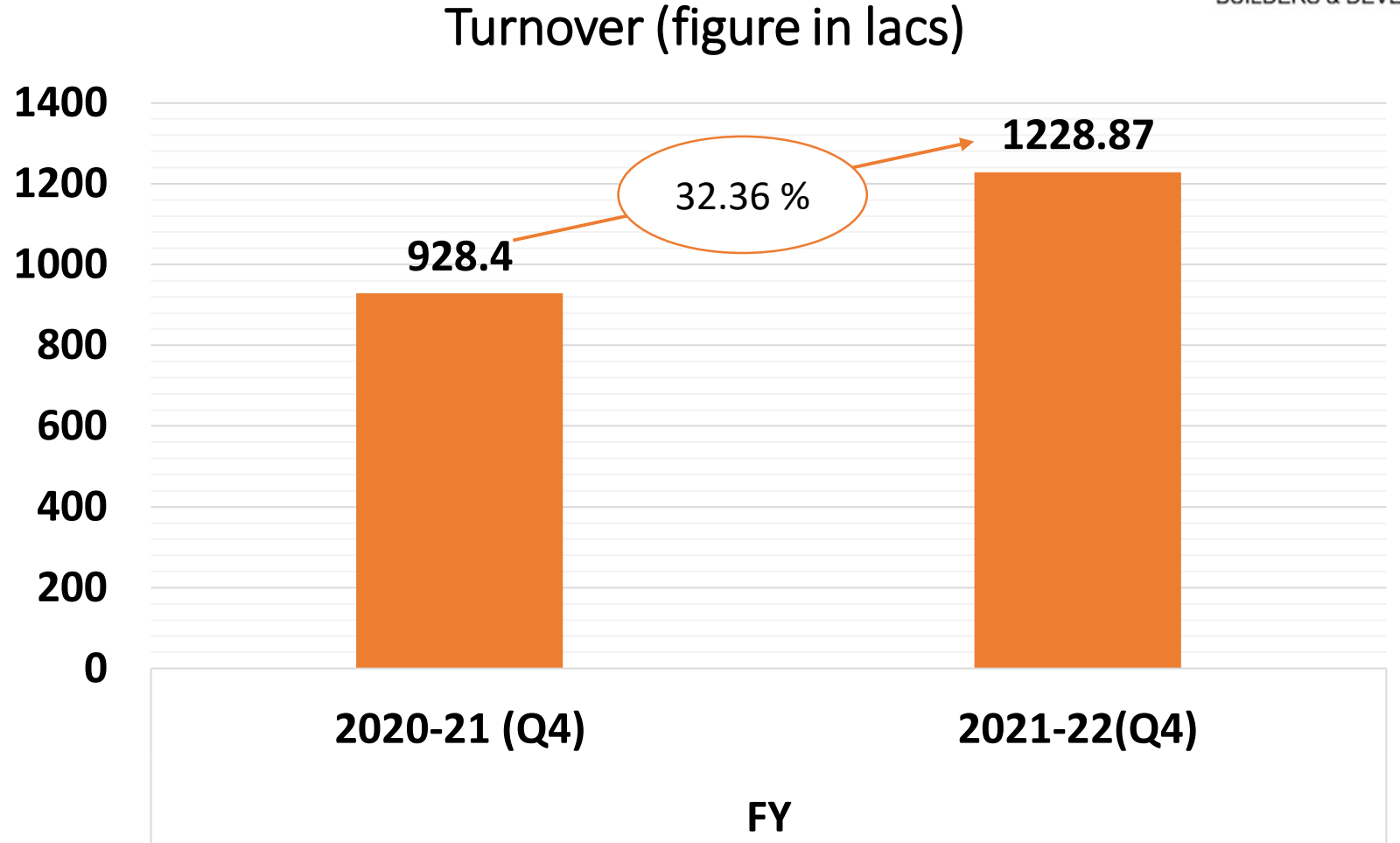


# UPCOMING

Project Name	location	status	B.U.A (in SQ FT)
Deepshal	Borivali	First CC Received	1,29,670.79
Miranda	Santacruz	I.O.D Received	10,379.73
Vidyavihar	Dadar	LOI Received	67,108.70
Brothers	Mahim	Ageement for sale done	3,70,901.39
Gurukrishna	Vile Parle	I.O.D Received	1,48,996.36
Jeevan Mangal	Borivali	First CC Received	2,59,412.40
<b>Total upcoming area under construction</b>			<b>9,86,469.36</b>

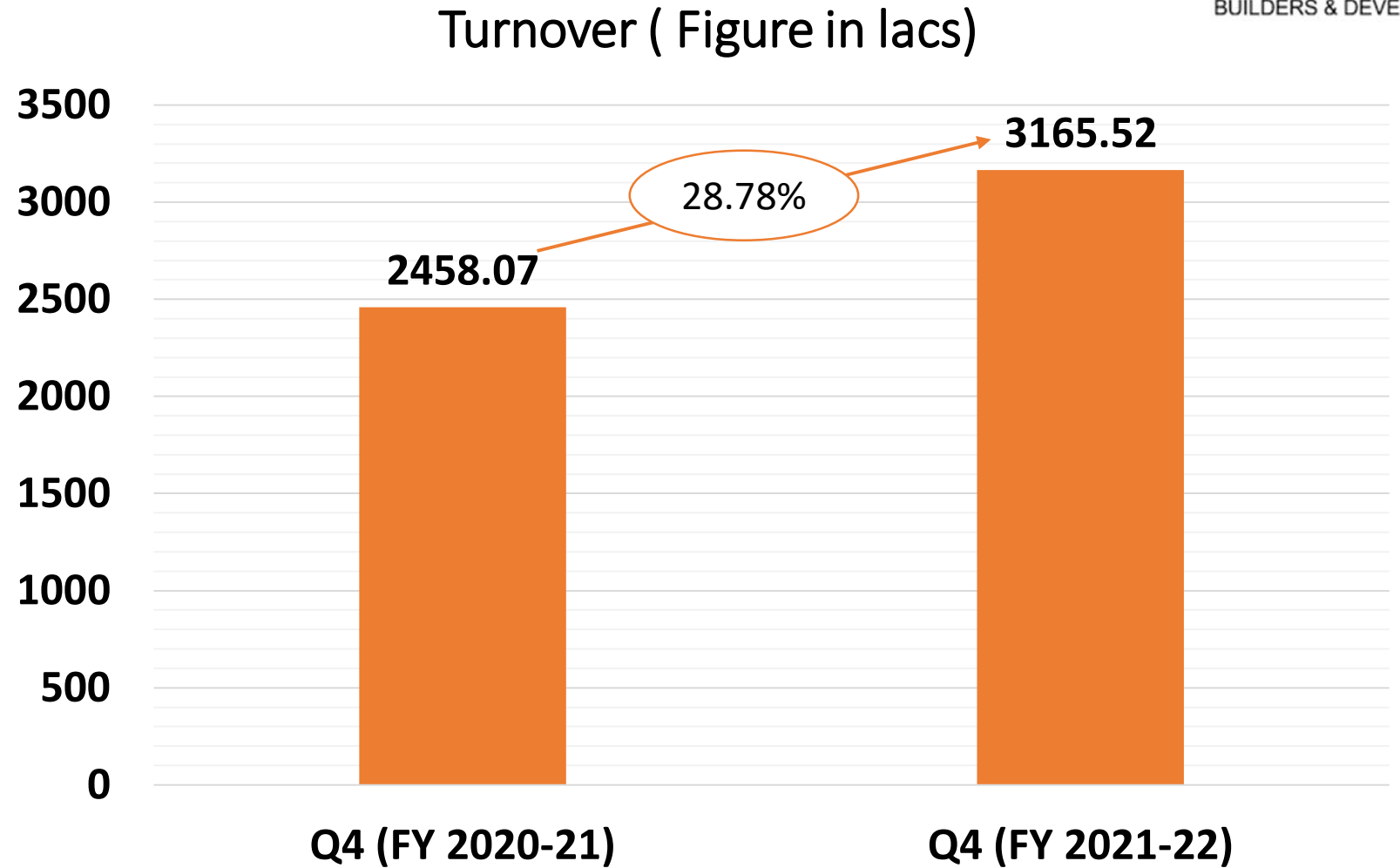
# FINANCIALS

- Standalone Turnover  
(Sumit Woods Limited)  
Compared to Q4 of FY 2020-  
21



# FINANCIALS

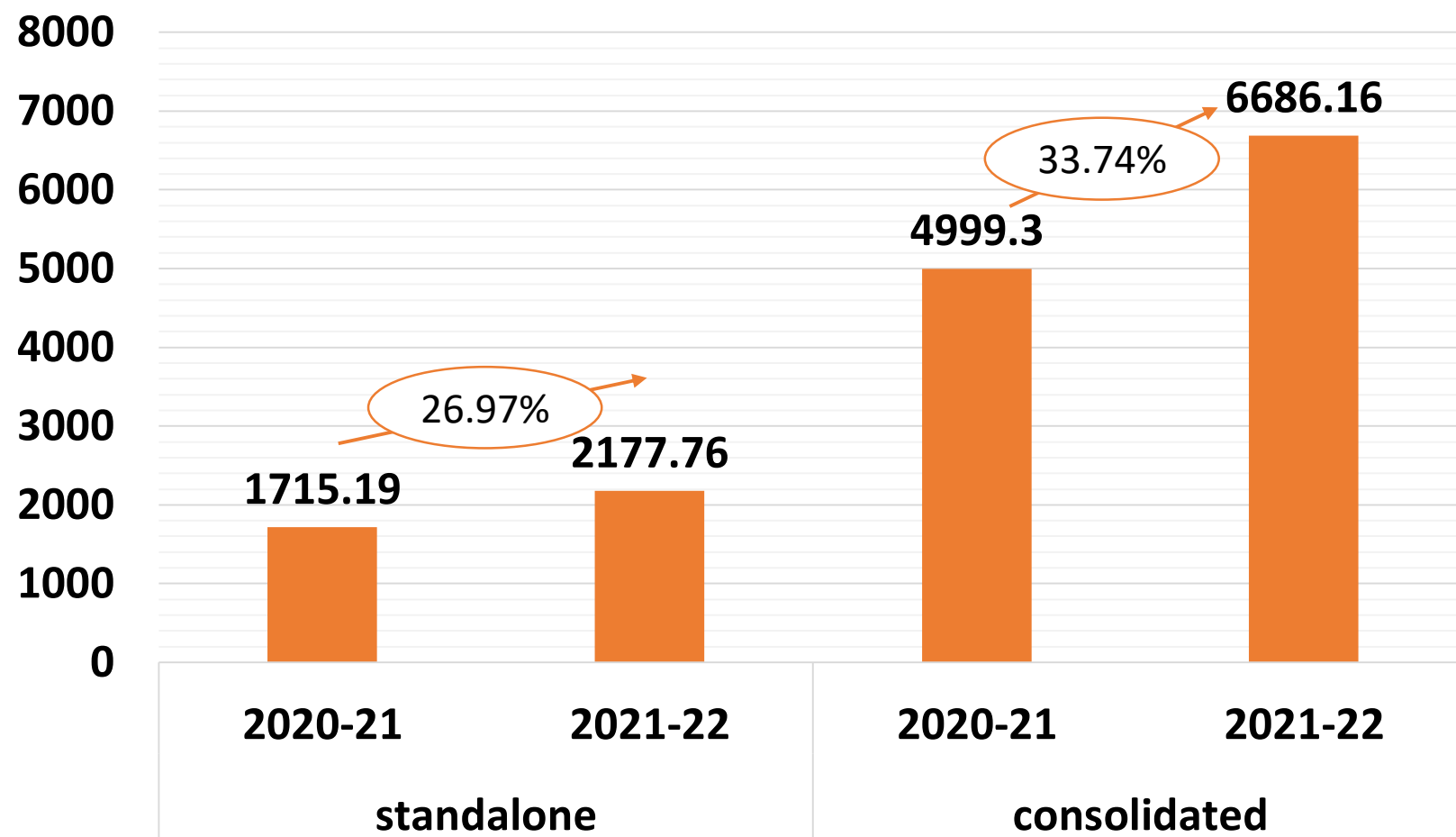
- Consolidated turnover of Q4 of FY 2021-22 compared to Q4 of FY 2020-21
- Improvement from last Q4 showing recovery in performance after covid situation



# FINANCIALS

- Growth in turnover from last FY
- Growth in turnover from last FY both standalone & consolidated.

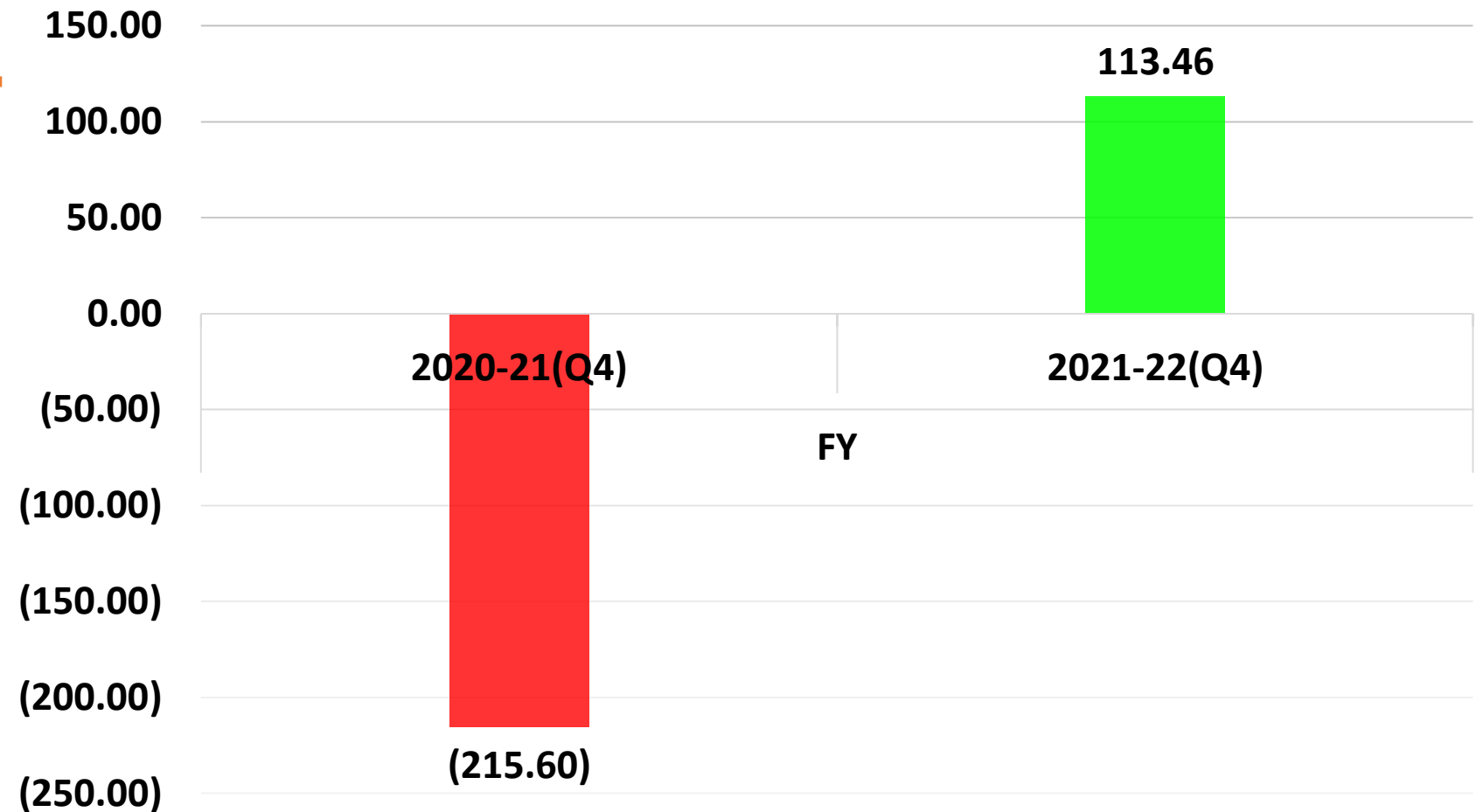
Turnover (Figure in lacs)



# FINANCIALS

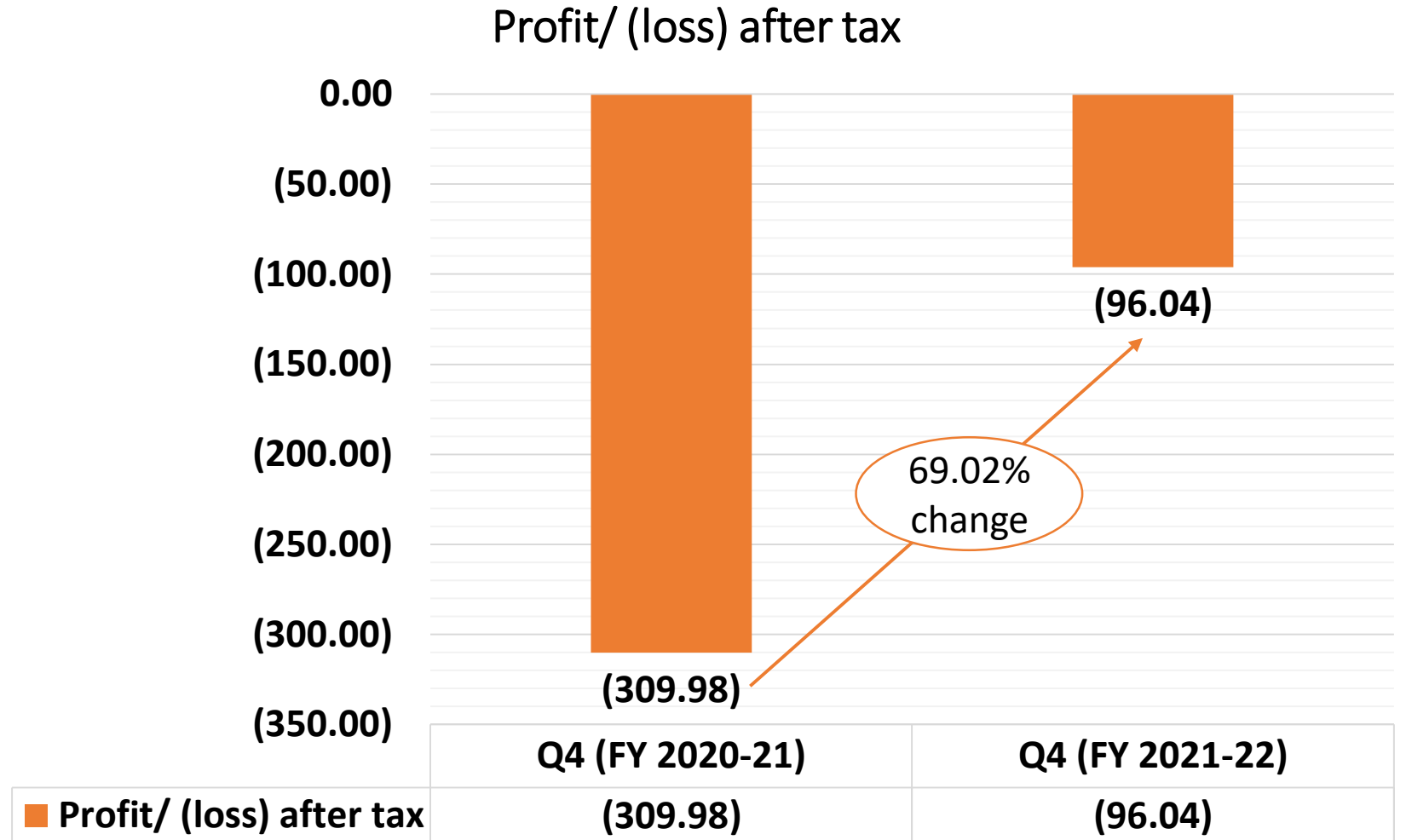
- Standalone Profit / (Loss) after Tax
- Roll back of losses from Q4 of FY 2020-21
- Recovery after Covid-19 leading to profits in this quarter

## PROFIT / (LOSS) AFTER TAX(FIGURE IN LACS)



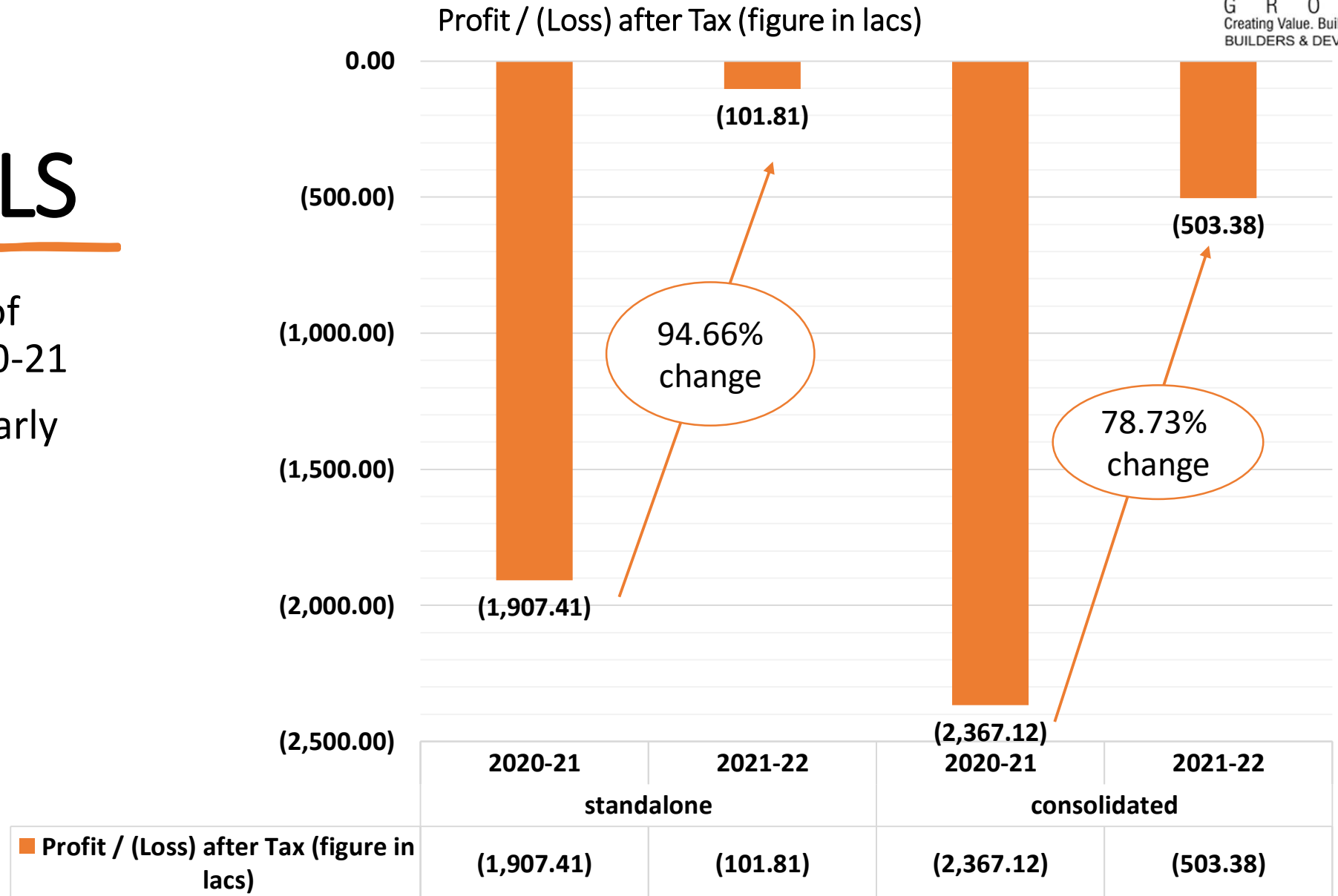
# FINANCIALS

- Consolidated Profit / (Loss) after tax of Q4 of FY 2021-22 compared to Q4 of FY 2020-21.
- Improvement from last year's Q4



# FINANCIALS

- Marginal roll back of losses from FY 2020-21
- Improvement in yearly performance.

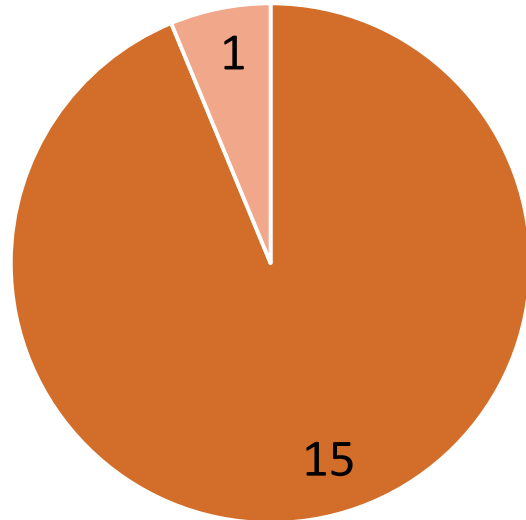


# SALES

# BALANCE OF UNSOLD

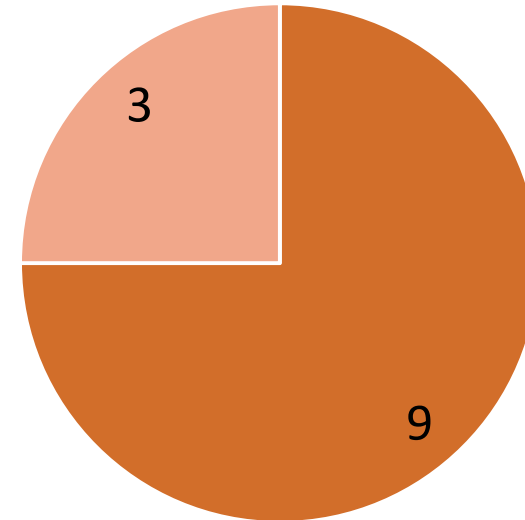


### SUMIT BELLS PLOT C



■ No of units sold   ■ No of units unsold

### SUMIT MOUNT 5



■ No of units sold   ■ No of units unsold

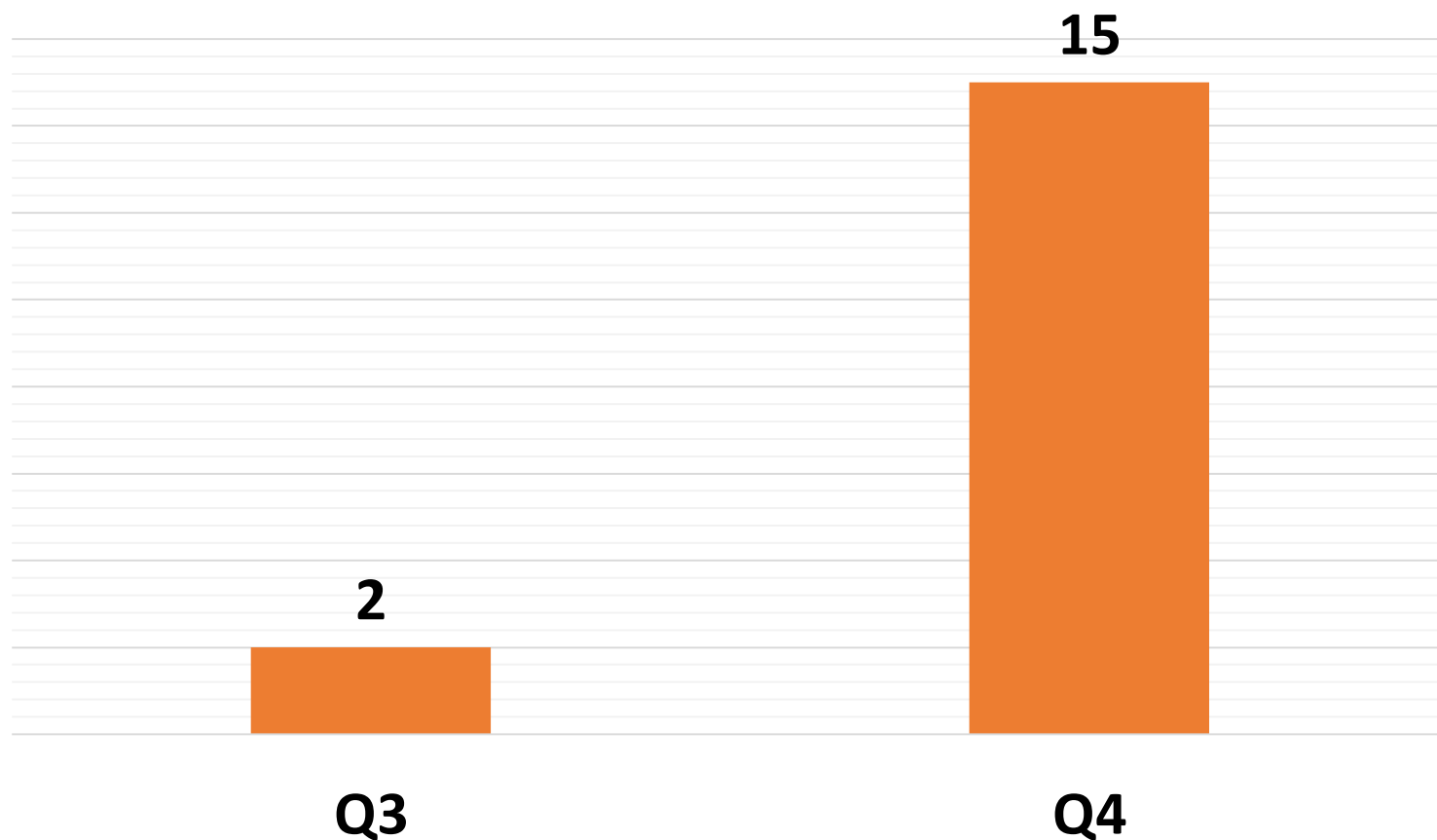
# SALES

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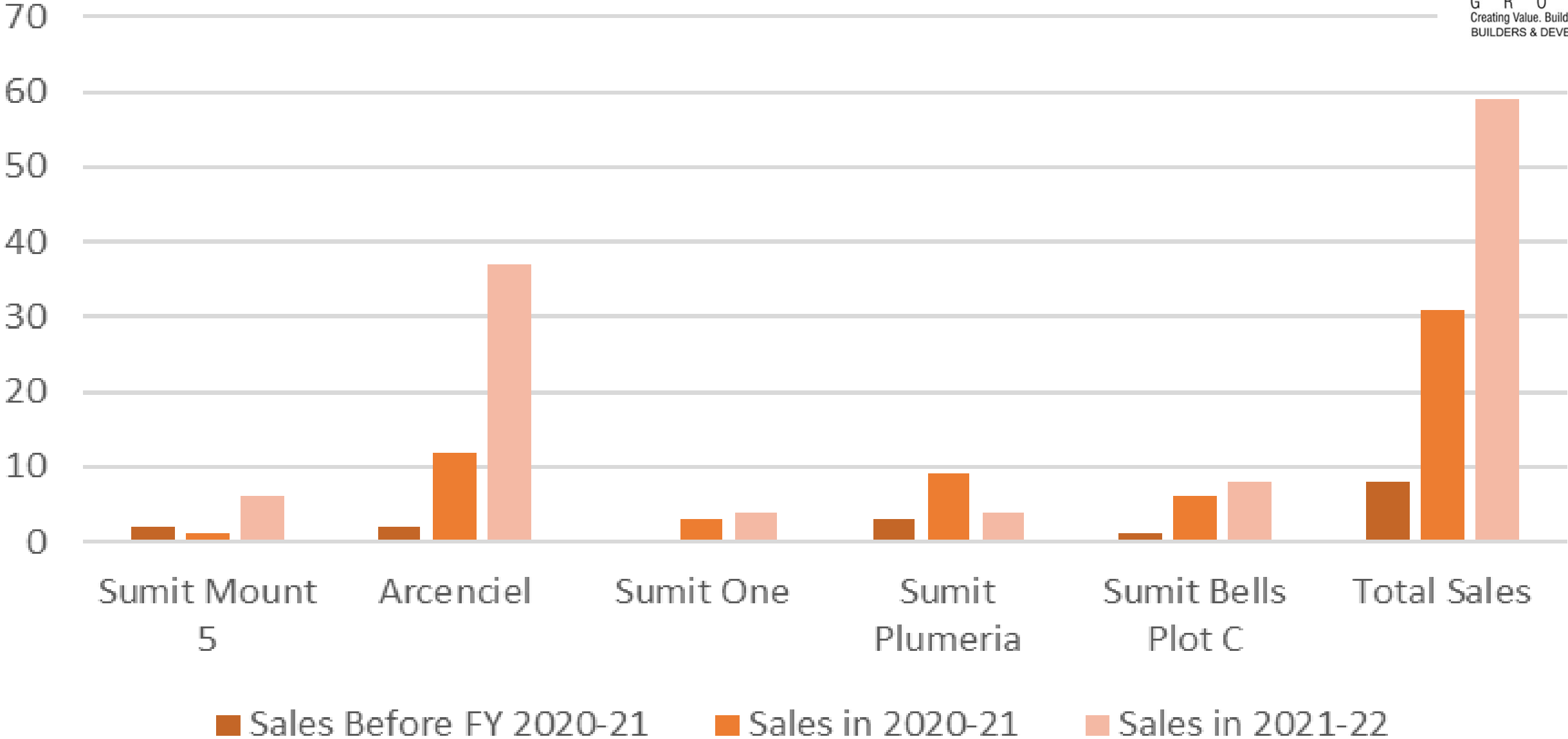
- **SUMIT PLUMERIA**- 16 units sold
- **SUMIT ONE** – 7 units sold up to completion of 2nd slab.
- All data up-to April 2022.

16  
14  
12  
10  
8  
6  
4  
2  
0

## ARCENCIAEL (SALES FY 2021-22)



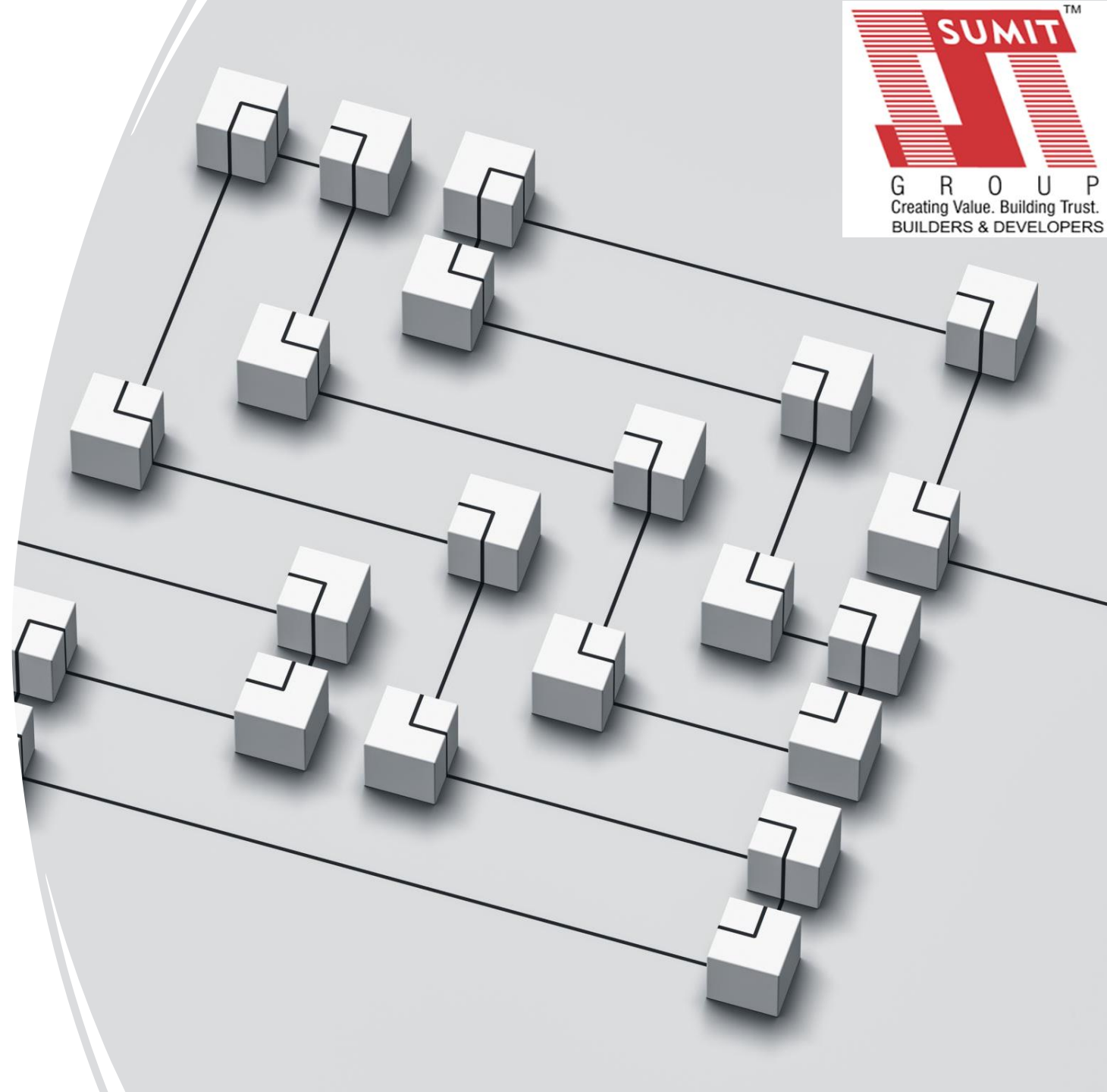
# SALES



# LATEST DEVELOPMENTS

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- Plan to integrate **ERP** (Enterprise resource planning) in the company operations.
- This will help achieve **centralized data** and boost efficiency.
- This will provide better **data security**.
- Increased **transparency**.





# LATEST TECHNOLOGY

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Use of latest MIVAN Formwork technology at Matunga (Atulyam) site.



Provides better concrete finishing.



Easy installation so time effective.



Lower indirect cost so cost effective.



Reusable.



**Vision-** To create **lifestyle-enhancing, eco-friendly benchmarks** that provide comfort and convenience to the community at large.

**Mission-** To take up eco-friendly and large-scale projects like developing townships, commercial, malls, farmhouse, second-home resorts, old age homes, and institutions like Schools, colleges, Hospitals for the development of community at large and **increase the activities in infrastructural development of country.**

**Values-** Is drive impeccable quality through our products and service. We strongly **believe in building relationships and not concrete structures.**

# THANK YOU

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[www.sumitwoods.com](http://www.sumitwoods.com)